Message Text

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PAGE 01 SEOUL 03749 040753Z ACTION EB-08

INFO OCT-01 EA-10 ISO-00 AGRE-00 CEA-01 CIAE-00 COME-00 DODE-00 FRB-03 H-01 INR-10 INT-05 L-03 LAB-04 NSAE-00 NSC-05 PA-01 CTME-00 AID-05 SS-15 STR-07 ITC-01 TRSE-00 ICA-11 SP-02 SOE-02 OMB-01 DOE-15 /111 W

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R 040744Z MAY 78 FM AMEMBASSY SEOUL TO SECSTATE WASHDC 884

LIMITED OFFICIAL USE SEOUL 3749

E.O. 11652: N/A TAGS: ETRD, KS, US

SUBJ: REQUEST FOR EXPORT LICENSE FOR IBM COMPUTER

1. IBM'S SEOUL MANAGER HAS INFORMALLY TOLD US THAT AN IBM 370/148 HAD BEEN CONTRACTED FOR BY THE MINISTRY OF HOME AFFAIRS (MOHA) FOR INSTALLATION IN APRIL. HE BELIEVED THAT APPLICATION FOR AN EXPORT LICENSE HAD BEEN SUBMITTED TO COMMERCE IN EARLY JANUARY. IT HAD NOT YET BEEN GRANTED AND IBM WAS NOW IN A DIFFICULT POSITION BECAUSE MOHA HAD CANCELLED THE EXISTING CONTRACT WITH UNIVAC AND HAD TOLD IT TO REMOVE ITS COMPUTER.

2. COMMENT: WE ARE CONCERNED THAT DELAY WILL MAKE IT DIFFICULT TO SELL COMPUTERS TO THE ROKG IN THE FUTURE AND THAT WE WILL LOSE THIS BUSINESS TO SUCH AGGRESSIVE COMPETITORS AS FUJITZU. WE WOULD LIKE TO BE ABLE TO TELL MOHA WHEN APPROVAL MAY REASONABLY BE EXPECTED SO THAT APPROPRIATE INTERIM MEASURES CAN BE TAKEN. PLEASE ADVISE. SNEIDER

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Message Attributes

Automatic Decaptioning: X Capture Date: 01 jan 1994 Channel Indicators: n/a

Current Classification: UNCLASSIFIED

Concepts: EXPORT LICENSES, BUSINESS FIRMS, COMPUTERS

Control Number: n/a Copy: SINGLE Draft Date: 04 may 1978 Decaption Date: 01 jan 1960 Decaption Note: Disposition Action: RELEASED Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW

Disposition Date: 20 Mar 2014 Disposition Event: Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978SEOUL03749
Document Source: CORE

Document Unique ID: 00 Drafter: n/a

Enclosure: n/a Executive Order: N/A Errors: N/A **Expiration:**

Film Number: D780190-0608 Format: TEL

From: SEOUL

Handling Restrictions: n/a

Image Path:

ISecure: 1

Legacy Key: link1978/newtext/t19780593/aaaadbfn.tel

Line Count: 46 Litigation Code IDs: Litigation Codes:

Litigation History: Locator: TEXT ON-LINE, ON MICROFILM

Message ID: d3de98a4-c288-dd11-92da-001cc4696bcc

Office: ACTION EB

Original Classification: LIMITED OFFICIAL USE Original Handling Restrictions: n/a Original Previous Classification: n/a Original Previous Handling Restrictions: n/a

Page Count: 1
Previous Channel Indicators: n/a

Previous Classification: LIMITED OFFICIAL USE Previous Handling Restrictions: n/a

Reference: n/a Retention: 0

Review Action: RELEASED, APPROVED Review Content Flags:

Review Date: 05 may 2005 Review Event: Review Exemptions: n/a

Review Media Identifier: Review Release Date: N/A Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

SAS ID: 2792201 Secure: OPEN Status: NATIVE

Subject: REQUEST FOR EXPORT LICENSE FOR IBM COMPUTER

TAGS: ETRD, KS, US, IBM

To: STATE Type: TE

vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/d3de98a4-c288-dd11-92da-001cc4696bcc

Review Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

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